



## Top Ten Reasons Why People Choose Octopus

1.

### Service

#### Delighted customers.

Our aim is simple - to offer an on-line HR solution second to none, remove technical barriers, be excellent value for money and aim to exceed your expectations by our total focus on customer service and client ownership.

Our mission - to help our clients achieve greater business success through their use of our solutions.

*"The people at Octopus are fantastic. Support is always there when I need it, and they are proactive and exceptionally helpful"*  
Lucy Kay – Rufus Leonard

### On-demand

#### Rapid & simple implementation.

2.

Octopus requires no additional hardware, software, middleware, or databases to buy, And not even any on-going maintenance, support or upgrades to pay for. Our effective implementation process means you can be up and running easily and quickly – typically taking a matter of days. The power and flexibility of Octopus means you control the timing and launch to line managers, team leaders and employees, with access across your business being instantaneous.

*"The simplicity of implementing Octopus is carried forward to the company-wide rollout"*  
Gillian Irvine – BCW Group

3.

### Ease of Use

#### Just click here.

Octopus is a highly intuitive and easy to use solution whether you're interacting as an employee, line manager or administrator. Branded to your organisation's identity, Octopus will transform the way you control, manage and deliver HR across your business, resulting in extensive efficiency gains and cost savings.

*"Our employees didn't need any training as Octopus is truly intuitive – they just got on with logging in and making use of the solution"*  
Barry Hoffman - Charteris

### Relevant Functionality

#### Instant Business benefits.

4.

Whether used as a back office or front office HR tool, Octopus gives all your people desktop access 24/7 to all data relevant to them, within a controlled environment and opens up smooth refined communication between employees, their line managers and HR.

*"Octopus is the most user friendly system I have used and benefits our business enormously. I have nothing but praise for Octopus and whole-heartedly recommend it"*  
Jeanne Brown – ING

5.

### Low Cost Subscription

#### Excellent value.

Octopus is an extremely cost effective solution with clear benefits which provide a rapid return on your investment. It is available at low cost monthly subscription pricing, with minimal set up and no initial capital outlay required. The monthly subscription pricing includes maintenance and support and even regular upgrades with new functionality for a future-proof solution.

*"Octopus was the best system we could find that allowed for multiple access and within our cost parameters"*  
Jill Martin – CragRats



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### Self Service Help yourself.

# 6.

Octopus allows you to truly empower your organisation. For managers and business leaders, greater levels of team access are available, allowing them to work smarter and manage their teams more effectively. Employees are able to view all their personal data, including update rights to amend details such as address changes, bank details, emergency contact. They can check on holiday entitlement, current totals, and automatically request leave.

*" People have really taken responsibility for their own information, beyond our expectations "*  
Sean Kruger – PTS

# 7.

### One System One Version Reliability.

Due to the on-demand model all customers are on the same version of Octopus, making upgrades and maintenance a real breeze. With powerful configuration controls all systems are branded to your organisation's identity and security rights set up as specifically required by each company. All this makes for highly robust application with minimal support requirements.

*" Octopus is very easy to use, comprehensive and probably the least complicated HR system I have seen "*  
Janet O'Hehir – IPT

### Security Rock solid.

# 8.

From an application and a technical perspective, security is core to the integrity of our solution. Access to Octopus is via encrypted, highly secure, Internet/Intranet connections, **with daily backups of data carried out automatically....?**

*" Using Octopus we found a way of putting HR information in the centre of the business "*  
Lucy Kay – Rufus Leonard

# 9.

### Configuration Supporting change.

Octopus is highly configurable allowing the system to be set up the way you work. Whether you are a single site or multi-site/world-wide organisation Octopus can be easily configured for correct access ..... ?

*" Individuals benefit from being able to login to Octopus wherever they are working "*  
Caroline Lewis – HPS

### Future Proof Working together.

# 10.

We are totally committed to the ongoing development of Octopus. Through our collaborative approach to product development, all our clients have an opportunity to influence and suggest new features. Because of the unique benefits associated with an on-line solution, new releases become instantly available and are provided free of charge. This ensures we future-proof your investment, and provide a product that will meet your needs today and into

*" Working with the people at Octopus has made all the difference. We have been supported the whole way through and know that we can rely on them if ever we need assistance "*  
Gillian Irvine – BCW Group



the future.